## 1330 HIGHLAND AVENUE • NEEDHAM, MASSACHUSETTS • 02492-2692

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Dear Town Meeting Members:
The School Committee invites you to review its operating budget request for FY 2003/04. This budget, endorsed by the Finance Committee on February 26, represents a level dollar- $\$ 0$ increase- over the FY03 budget of \$32,452,225.

However, since a $\$ 1.66$ million increase in contractual and mandated expenses had to be funded within the framework of no new revenues for FY03, it also represents a budget that significantly reduces services for children and parents. To balance the budget, the School Committee has made deep and painful cuts totaling $\$ 1.9$ million, including reduced funding for operations, reductions to classroom teaching staff, and cutbacks in the languages, the arts and physical education. In all, 25.84 positions were cut from the budget, including: 22 teachers, 2.2 administrators, and 1.64 support staff.

## Why are Times so Tough Financially?

Needham, like all Massachusetts communities, and communities in other states, is feeling the pinch of a recession. Although property tax revenues are projected to increase by $\$ 2.1$ million ( $3.95 \%$ ) in FY04 reflecting new construction and the $2.5 \%$ levy limit - state aid will decrease by almost $9.5 \%$, or $\$ 800,000$. In addition, nearly all of the new revenue ( $\$ 1.24$ million) is committed to fixed costs such as contributory retirement, debt service, insurance and the Minuteman School Assessment. This means that no new revenue is available to the schools or other town departments to meet contractual salary obligations, other mandates, or the demands of rising enrollments. To pay for these increases in expenses, therefore, we must cut our budget in other places.

## How Would the Override Change the School Department Budget?

As this letter is being written, a $\$ 2.01$ million School Department operational override has been placed on the ballot, but the vote has not yet occurred. The question will be decided by the voters in April. If passed, the override will reverse $\$ 1.53$ million in budget cuts, fund $\$ 0.41$ million in new level service initiatives, and cover $\$ 0.07$ million in benefit expenses.

The FY04 School Department budget is presented in detail on the following pages. The base budget assumes no new revenue, but we have included a description of how the budget will change if the override is approved.

## What were the Assumptions/ Fiscal Strategies Used to Develop this Budget?

- The base budget assumes no new revenue for School Department operations in FY04.
- An enrollment increase of 67 students, from 4,565 to 4,632 , is projected ( $1.5 \%$ ).
- Contractual salary obligations totaling \$923,370 are met in this budget, including the cost of steps, lane changes and the following settlements for FY04:
- Teachers \& Administrators: There is a $0 \%$ Cost of Living Increase (COLA). A new step is added to the top of the salary schedule equivalent to a $2 \%$ increase, and the bottom step of the
salary schedule is eliminated. (This settlement represents a one-year extension to collective bargaining agreements.)
- Aides \& Non-Instructional Staff: Based on an earlier agreement, there is a $2.5 \%$ COLA, and a half-step is added to the top of the salary schedule equivalent to a $1.5 \%$ increase. (The remaining half step will be added to the top of the scale in FY05.)
The total cost of step increases in FY04 is $\$ 685,911$. The total cost of lane changes is $\$ 170,577$. The total cost of settlements, net of retirements, turnover and other savings is $\$ 66,882$.
- Other mandated/contractual increases totaling \$732,196 are met, including: a $\$ 469,272$ increase in Special Education (SPED) residential tuitions and professional services, \$45,000 for (2) new half-time SPED teachers to provide mandated services at the Preschool and High School, a \$97,424 increase in SPED contractual transportation costs, a $\$ 16,815$ increase in regular transportation costs, and a $\$ 6,585$ increase in other contracts/ mandates. A \$97,100 increase in mandated professional development expense, was offset, however, by cuts in other professional development accounts to balance the budget.
- Other increases include funding for a 1.0 FTE school data administrator who will be transferred from the Town to the Schools in FY04; a 0.6 FTE Behavioral Consultant to work with troubled children in the elementary schools, and $\$ 107,183$ in new textbooks and supplies, system-wide. These increases are offset by reductions in other areas to achieve a level-dollar budget.
- The School Committee's top priority in reducing programs to balance its budget was to minimize the impact on core instructional areas, including class sizes.
- As a result of budget cuts, the professional development mandate of $\$ 125 /$ student is funded at only $50 \%$ for FY04.


## What about Capital Projects?

For the past several years, the School Department has requested capital funding to replace old computers and add new ones. Although there was no capital funding provided in FY03 to accomplish this task, the Broadmeadow and Eliot School construction projects included funding for new/replacement computers at those schools. Approximately 30 computers from the existing inventory at Eliot were re-distributed to the High School in September, thereby reducing the number of replacement computers needed at that school. For this reason, the School Department's FY04 replacement technology request is reduced from $\$ 130,000$ to $\$ 92,000$. (The Broadmeadow inventory of 39 computers that were left at High Rock for use by Eliot students and teachers will be similarly re-distributed late next year, and will reduce the FY05 replacement request.)

Additionally, the School Department is requesting first-time funding of $\$ 60,000$ for copier replacement in FY04. The School Department currently owns 34 copy machines, approximately $38 \%$ of which are over six years old, but has no ability to replace these machines on a timely basis. These older machines, which are heavily used and critically important to classroom teaching, have grown increasingly costly to maintain and repair. This request would begin to establish a 6 to 7 -year replacement cycle for these machines.

Finally, funding will be requested for emergency replacement of the damaged and leaking roofs at Hillside Elementary School and the High School, as well as to upgrade the High School HVAC system, as determinations are made concerning the longer term strategy for the high school. This past winter, heavy snows damaged the aging roofs at these schools, resulting in significant leaking and water damage to ceilings, furniture, equipment and computers. The HVAC work has been identified as the most pressing immediate need by school officials, representatives from the Permanent Public Building Committee (PPBC) and their architects, and from Municipal Building Maintenance Board (MBMB), and is being coordinated
with longer term planning for the High School. The longer term options for the High School are being reviewed by the PPBC, MBMB, School Committee, Selectmen and Finance Committee, and will lead to a broader town discussion.

## Conclusion

Many pages could be filled with good news about the accomplishments of our students, but this letter is limited to budgetary matters. Evidence of our high performing school system is provided at the end of this document, and was presented in detail in the FY03 Performance Report which was mailed to every home this past fall.

We appreciate the continued support of town committees and boards and the efforts of the School Department staff in preparing the budget, and we ask for your support at Town Meeting.

Sincerely,

Dr. Donald B. Gratz<br>Chairman '03<br>Needham School Committee

## Budget Summary Information

## Revenues:



FY04 School Committee Recommended Operating Budget (w/ Override) \$34,390,905


| Revenues | FYO2 <br> Actual | $\begin{gathered} \text { FY03 } \\ \text { TM Budget } \end{gathered}$ | FY04 Sch Cttee Base Rec | $\begin{aligned} & \$ \mathrm{Inc} /(\mathrm{Dec}) \\ & \text { Over FYO3 } \end{aligned}$ | $\begin{gathered} \% \\ \operatorname{lnc} /(\mathrm{Dec}) \end{gathered}$ | FY04 Sch Cttee Rec w/ Ovride | $\begin{aligned} & \$ \mathrm{Inc} /(\mathrm{Dec}) \\ & \text { Over FYO3 } \end{aligned}$ | $\begin{gathered} \% \\ \text { Inc/(Dec) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Town Revenue | 25,824,648 | 27,797,855 | 28,263,292 | 465,437 | 1.7\% | 30,201,972 | 2,404,117 | 8.6\% |
| Trans. Chapter 71 | 140,339 | 149,373 | 134,436 | $(14,937)$ | -10.0\% | 134,436 | $(14,937)$ | -10.0\% |
| Educ. Chapter 70 | 4,504,997 | 4,504,997 | 4,054,497 | $(450,500)$ | -10.0\% | 4,054,497 | $(450,500)$ | -10.0\% |
| Totals | 30,469,984 | 32,452,225 | 32,452,225 | - | 0.0\% | 34,390,905 | 1,938,680 | 6.0\% |

School Department revenues for FY04 reflect a $\$ 0.451$ million (10\%) reduction in Chapter 70 Education Reform Revenue, and a $\$ 0.015$ million (10\%) reduction in Chapter 71 School Transportation Reimbursement. These reductions are offset by a corresponding increase of $\$ 0.465$ million in other Town revenue. The Governor's budget for FY04 (House 1) also proposes that approximately $\$ 570,000$ of the state education funds which Needham will receive in FY04, and approximately $\$ 573,000$ in state revenue to the Town, will not repeat in FY05. Although the final State budget may not include this provision of the Governor's budget, the Town of Needham may be looking at further dramatic reductions in aid for FY05.

The FY04 budget continues the general trend seen since FY01 toward a greater reliance on local revenues to finance local education, as increases in State aid fail to keep pace with expenditures. The chart on the next page illustrates this trend.

## Trend in School Budget Revenues:

Increases in School Revenues: FY95-FY04


Between FY95 and FY01, education reform (Chapter 70) revenue from the State increased steadily and paid for a large percentage of annual school budget increases. These additional state funds lessened the impact on other Town funding sources, such as property tax revenues. However, after FY01, state funding for education slowed dramatically, thereby requiring other Town revenue sources to fund a greater share of school budget increases. In FY01, Chapter 70 revenues increased $\$ 0.74$ million. The rate of increase slowed to $\$ 0.35$ million in FY02, and $\$ 0$ (level funding) in FY03. State funding for FY04 is projected to decline by $\$ 0.45$ million, or $10 \%$.

## Expenditures:



| Expenditures | FYOZ Actual | $\begin{gathered} \text { FYO3 } \\ \text { TM Budget } \end{gathered}$ | FY04 Sch Cttee Base Rec | $\begin{aligned} & \$ \mathrm{Inc} /(\mathrm{Dec}) \\ & \text { Over FYO3 } \end{aligned}$ | $\begin{gathered} \% \\ \text { Inc/(Dec) } \end{gathered}$ | FY04 Sch Cttee Rec w/ Ovride | $\begin{aligned} & \$ \mathrm{Inc} /(\mathrm{Dec}) \\ & \text { Over FYO3 } \end{aligned}$ | $\begin{gathered} \% \\ \mathrm{Inc} /(\mathrm{Dec}) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries | 25,766,105 | 27,951,274 | 27,506,700 | $(444,574)$ | -1.6\% | 29,126,240 | 1,174,966 | 4.2\% |
| Purchase of Service | 3,514,369 | 3,518,976 | 3,909,096 | 390,120 | 11.1\% | 4,148,096 | 629,120 | 17.9\% |
| Expenses | 896,359 | 826,149 | 866,377 | 40,228 | 4.9\% | 941,027 | 114,878 | 13.9\% |
| Capital Outlay | 293,152 | 155,826 | 170,052 | 14,226 | 9.1\% | 175,542 | 19,716 | 12.7\% |
| Totals | 30,469,984 | 32,452,225 | 32,452,225 | - | 0.0\% | 34,390,905 | 1,938,680 | 6.0\% |

Total School Committee expenditures for FY04 are level funded, and represent a $\$ 0$ increase over the FY03 adopted budget of $\$ 32,452,225$. Salaries account for $84 \%$ of the total budget pie, while purchase of service, expenses and capital outlay account for $12 \%, 3 \%$, and $1 \%$, respectively. Salary expenses decrease by $\$ 0.44$ million ( $1.6 \%$ ), reflecting the elimination of 25.84 net staff positions, which more than offset a $\$ 0.92$ million increase in contractual salary obligations. Purchase of service expenses, on the other hand, increase by $\$ 0.39$ million ( $11.1 \%$,) reflecting mandated/contractual increases in SPED tuitions and professional services, transportation and other expenses. Expense and capital outlay also increase by $4.9 \%$ and $9.1 \%$, respectively, reflecting the transfer of budget funds between accounts, as well as additional funds for textbooks and supplies.

The cost of educating children represents $45 \%$ of the Town's total budget for FY04 of $\$ 71.92$ million.

## Expenditure Breakout by Functional Area \& Department:



| Functional Area \& Department | FYO2 <br> Actual | FYO3 TM Budget | FY04 Sch Cttee Base Rec | \$ Inc/(Dec) <br> Over FYO3 | $\begin{gathered} \% \\ \mathrm{Inc} /(\mathrm{Dec}) \end{gathered}$ | FY04 Sch Cttee Rec w/ Ovride | \$ Inc/(Dec) <br> Over FYO3 | $\begin{gathered} \% \\ \mathrm{Inc} /(\mathrm{Dec}) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General Administration |  |  |  |  |  |  |  |  |
| Superintendent \& Sch. Cttee. | 378,645 | 380,597 | 351,703 | $(28,894)$ | -7.6\% | 351,703 | $(28,894)$ | -7.6\% |
| Financial Operations | 310,692 | 276,845 | 240,165 | $(36,680)$ | -13.2\% | 240,165 | $(36,680)$ | -13.2\% |
| Maintenance | 5,366 | 5,059 | 54 | $(5,005)$ | -98.9\% | 54 | $(5,005)$ | -98.9\% |
| Personnel Resources | 253,649 | 288,619 | 261,821 | $(26,798)$ | -9.3\% | 261,821 | $(26,798)$ | -9.3\% |
| Student Development | 151,276 | 147,018 | 153,355 | 6,337 | 4.3\% | 153,355 | 6,337 | 4.3\% |
| Program Development | 139,740 | 140,875 | 147,965 | 7,090 | 5.0\% | 147,965 | 7,090 | 5.0\% |
| External Funding | 45,087 | 30,414 | 31,290 | 876 | 2.9\% | 31,290 | 876 | 2.9\% |
| Subtotal | 1,284,456 | 1,269,427 | 1,186,353 | $(83,074)$ | -6.5\% | 1,186,353 | $(83,074)$ | -6.5\% |
| Transportation |  |  |  |  |  |  |  |  |
| Transportation | 858,063 | 856,112 | 927,408 | 71,296 | 8.3\% | 927,408 | 71,296 | 8.3\% |
| Subtotal | 858,063 | 856,112 | 927,408 | 71,296 | 8.3\% | 927,408 | 71,296 | 8.3\% |
| Other General Services |  |  |  |  |  |  |  |  |
| General Curriculum | 313,008 | 300,707 | 295,167 | $(5,540)$ | -1.8\% | 299,167 | $(1,540)$ | -0.5\% |
| Curriculum Development | 146,431 | 145,540 | 72,765 | $(72,775)$ | -50.0\% | 147,765 | 2,225 | 1.5\% |
| Reading | 383,913 | 417,330 | 417,538 | 208 | 0.0\% | 417,538 | 208 | 0.0\% |
| Staff Development | 342,632 | 262,362 | 154,462 | $(107,900)$ | -41.1\% | 354,462 | 92,100 | 35.1\% |
| General Services | 413,263 | 560,763 | 523,972 | $(36,791)$ | -6.6\% | 540,002 | $(20,761)$ | -3.7\% |
| Collaboratives - Tuition \& Dues | 90,636 | 98,000 | 73,000 | $(25,000)$ | -25.5\% | 73,000 | $(25,000)$ | -25.5\% |
| Science Center | 180,947 | 191,708 | 179,312 | $(12,396)$ | -6.5\% | 212,612 | 20,904 | 10.9\% |
| Vocational Tuition | - | 8,000 | - | $(8,000)$ | -100.0\% | - | $(8,000)$ | -100.0\% |
| Administrative Technology | - | - | 114,697 | 114,697 | 100.0\% | 114,697 | 114,697 | 100.0\% |
| Production Center | - | - ${ }^{-}$ | 53,141 | 53,141 | 100.0\% | 53,141 | 53,141 | 100.0\% |
| Subtotal | 1,870,830 | 1,984,410 | 1,884,054 | $(100,356)$ | -5.1\% | 2,212,384 | 227,974 | 11.5\% |

## (Continued on next page.)

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| K-12 Regular Instruction |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Broadmeadow Elementary | 860,255 | 926,290 | 966,321 | 40,031 | 4.3\% | 1,003,321 | 77,031 | 8.3\% |
| Eliot Elementary | 901,214 | 973,807 | 958,309 | $(15,498)$ | -1.6\% | 980,809 | 7,002 | 0.7\% |
| Hillside Elementary | 1,375,077 | 1,492,927 | 1,537,866 | 44,939 | 3.0\% | 1,537,866 | 44,939 | 3.0\% |
| Mitchell Elementary | 1,492,052 | 1,541,841 | 1,448,516 | $(93,325)$ | -6.1\% | 1,471,016 | $(70,825)$ | -4.6\% |
| Newman Elementary | 1,811,567 | 1,959,974 | 2,014,267 | 54,293 | 2.8\% | 2,059,267 | 99,293 | 5.1\% |
| Subtotal Elementary | 6,440,165 | 6,894,839 | 6,925,279 | 30,440 | 0.4\% | 7,052,279 | 157,440 | 2.3\% |
| Pollard Middle School | 2,910,305 | 3,269,964 | 3,225,137 | $(44,827)$ | -1.4\% | 3,360,137 | 90,173 | 2.8\% |
| High School | 4,348,369 | 4,713,528 | 4,785,012 | 71,484 | 1.5\% | 5,111,162 | 397,634 | 8.4\% |
| Grand Total K-12 Regular Inst. | 13,698,839 | 14,878,331 | 14,935,428 | 57,097 | 0.4\% | 15,523,578 | 645,247 | 4.3\% |
| Guidance \& Psychology |  |  |  |  |  |  |  |  |
| Guidance | 1,114,253 | 1,166,116 | 1,238,537 | 72,421 | 6.2\% | 1,349,237 | 183,121 | 15.7\% |
| Psychology | 187,580 | 200,557 | 184,303 | $(16,254)$ | -8.1\% | 184,303 | $(16,254)$ | -8.1\% |
| Subtotal | 1,301,833 | 1,366,673 | 1,422,840 | 56,167 | 4.1\% | 1,533,540 | 166,867 | 12.2\% |
| Health Services |  |  |  |  |  |  |  |  |
| Health/Nursing | 335,843 | 385,124 | 410,438 | 25,314 | 6.6\% | 432,938 | 47,814 | 12.4\% |
| Subtotal | 335,843 | 385,124 | 410,438 | 25,314 | 6.6\% | 432,938 | 47,814 | 12.4\% |
| K-12 SPED Instruction |  |  |  |  |  |  |  |  |
| SPED | 4,121,930 | 4,389,845 | 4,569,476 | 179,631 | 4.1\% | 4,596,476 | 206,631 | 4.7\% |
| Subtotal | 4,121,930 | 4,389,845 | 4,569,476 | 179,631 | 4.1\% | 4,596,476 | 206,631 | 4.7\% |
| SPED Out of District Tuition |  |  |  |  |  |  |  |  |
| Collaborative | 321,695 | 250,000 | 390,794 | 140,794 | 56.3\% | 390,794 | 140,794 | 56.3\% |
| Mass Public | 12,500 | 70,170 | 21,195 | $(48,975)$ | -69.8\% | 21,195 | $(48,975)$ | -69.8\% |
| Private Schools | 1,408,873 | 1,523,199 | 1,764,891 | 241,692 | 15.9\% | 1,844,891 | 321,692 | 21.1\% |
| Subtotal | 1,743,068 | 1,843,369 | 2,176,880 | 333,511 | 18.1\% | 2,256,880 | 413,511 | 22.4\% |
| Other Student Services |  |  |  |  |  |  |  |  |
| 504 Compliance | 36,214 | 31,839 | 29,677 | $(2,162)$ | -6.8\% | 32,177 | 338 | 1.1\% |
| Attendance | 3,134 | 3,258 | 3,289 | 31 | 1.0\% | 3,289 | 31 | 1.0\% |
| Subtotal | 39,348 | 35,097 | 32,966 | $(2,131)$ | -6.1\% | 35,466 | 369 | 1.1\% |
| Technology \& Media |  |  |  |  |  |  |  |  |
| Computer Education | 116,502 | 128,033 | 100,893 | $(27,140)$ | -21.2\% | 100,893 | $(27,140)$ | -21.2\% |
| Media Services | 1,298,226 | 1,311,646 | 1,286,491 | $(25,155)$ | -1.9\% | 1,442,991 | 131,345 | 10.0\% |
| Network Administration | 35,634 | - | 32,640 | 32,640 | 100.0\% | 32,640 | 32,640 | 100.0\% |
| Subtotal | 1,450,362 | 1,439,679 | 1,420,024 | $(19,655)$ | -1.4\% | 1,576,524 | 136,845 | 9.5\% |
| Physical Education \& Health |  |  |  |  |  |  |  |  |
| Physical Education | 867,600 | 984,427 | 810,250 | $(174,177)$ | -17.7\% | 1,008,250 | 23,823 | 2.4\% |
| Health | 152,642 | 102,212 | 161,138 | 58,926 | 57.7\% | 161,138 | 58,926 | 57.7\% |
| Subtotal | 1,020,242 | 1,086,639 | 971,388 | $(115,251)$ | -10.6\% | 1,169,388 | 82,749 | 7.6\% |
| Fine \& Performing Arts |  |  |  |  |  |  |  |  |
| Fine Arts (Art) | 875,983 | 926,542 | 802,841 | $(123,701)$ | -13.4\% | 897,341 | $(29,201)$ | -3.2\% |
| Performing Arts (Music) | 677,179 | 743,442 | 634,674 | $(108,768)$ | -14.6\% | 769,674 | 26,232 | 3.5\% |
| K-12 Director | 3,816 | 50 | - | (50) | -100.0\% | - | (50) | -100.0\% |
| Subtotal | 1,556,978 | 1,670,034 | 1,437,515 | $(232,519)$ | -13.9\% | 1,667,015 | $(3,019)$ | -0.2\% |
| World Languages |  |  |  |  |  |  |  |  |
| ESL | 101,562 | 86,513 | 109,125 | 22,612 | 26.1\% | 109,125 | 22,612 | 26.1\% |
| World Languages | 1,086,631 | 1,160,972 | 968,330 | $(192,642)$ | -16.6\% | 1,163,830 | 2,858 | 0.2\% |
| Subtotal | 1,188,192 | 1,247,485 | 1,077,455 | $(170,030)$ | -13.6\% | 1,272,955 | 25,470 | 2.0\% |
| GRAND TOTAL | 30,469,984 | 32,452,225 | 32,452,225 | - | 0.0\% | 34,390,905 | 1,938,680 | 6.0\% |

## Expenditure Breakout by Line Item:

| Category/ Line Item | FYO2 Actual | FYO3 <br> TM Budget | FY04 Sch Cttee Base Rec | \$ Inc/(Dec) <br> Over FYO3 | $\begin{gathered} \% \\ \text { Inc/(Dec) } \end{gathered}$ | FYO4 Sch Cttee Rec w/ Ovride | $\begin{aligned} & \$ \mathrm{Inc} /(\mathrm{Dec}) \\ & \text { Over FYO3 } \end{aligned}$ | $\begin{gathered} \% \\ \mathrm{Inc} /(\mathrm{Dec}) \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries: |  |  |  |  |  |  |  |  |
| Salaries | 25,766,105 | 27,951,274 | 27,506,700 | $(444,574)$ | -1.6\% | 29,126,240 | 1,174,966 | 4.2\% |
| Subtotal | 25,766,105 | 27,951,274 | 27,506,700 | $(444,574)$ | -1.6\% | 29,126,240 | 1,174,966 | 4.2\% |
| Purchase of Service: |  |  |  |  |  |  |  |  |
| Utility Services | - | 5,059 | - | $(5,059)$ | -100.0\% | - | $(5,059)$ | -100.0\% |
| Repairs \& Maint. | 37,628 | 51,670 | 46,195 | $(5,475)$ | -10.6\% | 46,195 | $(5,475)$ | -10.6\% |
| Rental \& Lease | 15,273 | 21,500 | 500 | $(21,000)$ | -97.7\% | 500 | $(21,000)$ | -97.7\% |
| Professional \& Tech. | 587,587 | 523,044 | 549,819 | 26,775 | 5.1\% | 699,819 | 176,775 | 33.8\% |
| Other Prof. Svcs. | 1,795,252 | 1,911,369 | 2,210,880 | 299,511 | 15.7\% | 2,290,880 | 379,511 | 19.9\% |
| Transportation | 793,605 | 772,091 | 872,330 | 100,239 | 13.0\% | 872,330 | 100,239 | 13.0\% |
| Printing/ Mail | 82,562 | 82,896 | 76,445 | $(6,451)$ | -7.8\% | 76,445 | $(6,451)$ | -7.8\% |
| Other Services | 202,462 | 151,347 | 152,927 | 1,580 | 1.0\% | 161,927 | 10,580 | 7.0\% |
| Subtotal | 3,514,369 | 3,518,976 | 3,909,096 | 390,120 | 11.1\% | 4,148,096 | 629,120 | 17.9\% |
| Expenses: |  |  |  |  |  |  |  |  |
| Office Supplies | 69,409 | 42,833 | 69,895 | 27,062 | 63.2\% | 69,895 | 27,062 | 63.2\% |
| Educ. Supplies | 622,984 | 469,795 | 584,913 | 115,118 | 24.5\% | 647,063 | 177,268 | 37.7\% |
| Other Supplies | 84,246 | 122,965 | 96,042 | $(26,923)$ | -21.9\% | 98,542 | $(24,423)$ | -19.9\% |
| Conferences | 43,907 | 48,090 | 40,832 | $(7,258)$ | -15.1\% | 40,832 | $(7,258)$ | -15.1\% |
| Dues/Subscriptions | 15,347 | 49,190 | 45,709 | $(3,481)$ | -7.1\% | 45,709 | $(3,481)$ | -7.1\% |
| Other Expenses | 60,465 | 93,276 | 28,986 | $(64,290)$ | -68.9\% | 38,986 | $(54,290)$ | -58.2\% |
| Subtotal | 896,358 | 826,149 | 866,377 | 40,228 | 4.9\% | 941,027 | 114,878 | 13.9\% |
| Capital Outlay |  |  |  |  |  |  |  |  |
| New/Repl. Equipment | 293,152 | 155,826 | 170,052 | 14,226 | 9.1\% | 175,542 | 19,716 | 12.7\% |
| Subtotal | 293,152 | 155,826 | 170,052 | 14,226 | 9.1\% | 175,542 | 19,716 | 12.7\% |
| GRAND TOTAL | 30,469,984 | 32,452,225 | 32,452,225 | - | 0.0\% | 34,390,905 | 1,938,680 | 6.0\% |

## Trends in School Budget Expenditures

Over the past decade, the Town Meeting-approved school operating budget has grown from $\$ 17.5$ million in FY90 to $\$ 32.5$ million in FY04, an increase of $\$ 15.0$ million ( $86 \%$.) However, all of that increase is attributed to the combined impact of inflation and growth. During this period, inflation increased by $56 \%$, and enrollments increased by a cumulative factor of $63 \%$. The first chart on the next page illustrates the portion of operating budget increases since FY90 that are due to inflation and growth.


Source: Annual Town Meeting Budgets FY90-04, Needham Public Schools Official October 1 School Enrollments, Needham Public Schools CPIU, FY90=100 for Boston area, US Department of Labor, Bureau of Labor Statistics

In fact, as evident in the Per Pupil Expenditure Chart below, the combined impact of inflation and growth have eroded the amount of real spending per pupil over time. In FY90, per pupil expenditures equaled $\$ 4,877$. By FY04, however, the inflation adjusted per pupil expenditure amount had dropped to $\$ 4,442$, a decrease of $\$ 435 /$ pupil, or $9 \%$.

Needham Budgeted Per Pupil Expenditures: FY90-FY04


Source: Same as above.

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## Summary of FYO4 Budget Changes:



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## Less School Committee Reductions

| Reduction to School Committee Expenses | $(9,000)$ | $(9,000)$ |
| :---: | :---: | :---: |
| 0.6 FTE Superintendent Office Staff | $(16,700)$ | $(16,700)$ |
| Reduction to Central Office Expense Accounts | $(7,500)$ | $(7,500)$ |
| Reduction to Photocopier Maintenance | $(11,300)$ | $(11,300)$ |
| Reduction to Elementary Textbook Accounts | $(4,000)$ |  |
| 1.0 Curriculum Leader (Elementary) | $(75,000)$ |  |
| Professional Development - (5) Professional Development Days | $(150,000)$ |  |
| Professional Development - Mentors | $(25,000)$ |  |
| Professional Development - Teaching Subs | $(15,000)$ |  |
| Professional Development - Superintendent Staff Development | $(5,000)$ | $(5,000)$ |
| Professional Development - Summer Curriculum Development | $(10,000)$ |  |
| Printing Aides | $(15,000)$ | $(15,000)$ |
| Reduction to Teaching Substitutues | $(16,030)$ |  |
| Interns | $(15,000)$ | $(15,000)$ |
| New Classroom Furniture \& Supplies | $(20,000)$ | $(20,000)$ |
| TEC Program Tuition \& Transportation | $(42,000)$ | $(42,000)$ |
| 0.79 Science Center Program Specialist | $(33,300)$ |  |
| Transportation Salaries | $(33,400)$ | $(33,400)$ |
| Vocational Tuition | $(8,000)$ | $(8,000)$ |
| 3.0 Elementary Classroom Positions | $(135,000)$ | $(45,000)$ |
| 0.5 Asst. Principal Broadmeadow | $(37,000)$ |  |
| 3.0 Middle School Cluster Teachers | $(135,000)$ |  |
| 1.9 High School Teaching Positions (in addition to 3.5 Cut Above) | $(85,500)$ |  |
| 0.83 High School Secretarial Position | $(28,000)$ | $(28,000)$ |
| Reduction to Athletics Budget | $(45,000)$ |  |
| 0.3 ILB Counselor | $(20,700)$ |  |
| 1.60 Middle School SPED Teachers | $(72,000)$ | $(45,000)$ |
| Reduction to SPED Out of District Tuition Contingency | $(80,000)$ |  |
| Staff 504 Compliance | $(2,500)$ |  |
| 1.0 Elementary Media Specialist | $(45,000)$ |  |
| 0.7 Middle School Media Specialist | $(31,500)$ |  |
| 3.0 Elementary Phys Ed Teachers | $(135,000)$ |  |
| 0.9 Middle School Phys Ed Teacher | $(40,500)$ |  |
| 1.2 Guidance, Phys Ed \& Arts Administrators to Teaching | $(31,500)$ |  |
| 0.8 Elementary Art Teacher | $(36,000)$ |  |
| 1.3 Middle School Art Teachers | $(58,500)$ |  |
| 2.3 Elementary Music Teachers | $(103,500)$ |  |
| 0.5 Middle School Music Teacher | $(22,500)$ |  |
| 3.0 Elementary Spanish Teachers | $(135,000)$ |  |
| 1.0 Middle School Language Teachers | $(45,000)$ | $(27,000)$ |
| 0.5 World Language Department Chair | $(22,500)$ | - |
| Subtotal | $(1,858,430)$ | $(327,900)$ |
| TOTAL FY04 BUDGET | 32,452,225 | 34,390,905 |
| \$ Increase over FYO3 | - | 1,938,680 |
| \% Increase over FYO3 | 0.0\% | 6.0\% |

School Budget Full-Time Equivalent (FTE) Staffing Summary:

```
School Budget FTE Summary (Excludes Grants & Revolving Funds)
```

Position Category

Administrator (1)

| Actual | Actual |
| :---: | :---: |
| FY01 | FY02 |
|  |  |
| 29.80 | 29.80 |
| 351.15 | 356.00 |
| 88.54 | 84.74 |
| 55.96 | 55.96 |
| 525.45 | 526.50 |


| FYO3 <br> Budget |
| ---: |
|  |
| 29.90 |
| 366.20 |
| 82.24 |
| 54.49 |
| 532.83 |


|  | FY03 <br> Amended (5) | FY04 <br> Base | FY04 Rec |  |
| :---: | ---: | ---: | ---: | ---: |
| w/ | Ovride |  |  |  |

(1) Central Administrators, Principals, Assistant Principals, House Administrators, System Directors, Department Chairs. These administrators hire, supervise and evaluate staff and other contracted employees.
(2) Staff who provide direct instructional and/or professional services to students and who require certification and/or licenses (e.g., classroom teachers, guidance counselors, psychologists, nurses.)
(3) Staff who do not require certification or license, and who support instruction (e.g., special education teaching assistants.)
(4) Staff who provide secretarial or specialized support for the general operation of a department or entire school system (e.g., secretaries, clerks, school aides, etc.)
(5) Instructional Support FTE have been recast in FY04, against the common hourly standard for 1.0 FTE $=1,820$ hours worked per year. The unadjusted Instructional FTE count would have been 80.80. Non-instructional FTE also have been recast in FY04, to reflect the common hourly standard for $1.0 \mathrm{FTE}=1,820$ and account for paid holidays and vacation days. The unadjusted Non-Instructional FTE would have been 55.28.

## Detail of FYO4 Staffing Changes:

| FY04 FTE Summary of Changes | Admin. | Teacher | Instructional | Non-Instr. | Totals |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FY03 Approved FTE | 29.90 | 366.20 | 82.24 | 54.49 | 532.83 |
| Plus Conversions \& Adjustments in FYO3 | - | 0.87 | (1.44) | 0.79 | 0.22 |
| Less FTE Adjustment - Recasting Against 1820 Hours/FTE | - | - | (23.33) | (0.71) | (24.04) |
| Total Revised FY03 fTE Count | 29.90 | 367.07 | 57.47 | 54.57 | 509.01 |
| Plus Mandated/ Contractual Increases in FY04 |  |  |  |  |  |
| 0.5 SPED Early Childhood Speech Pathologist - Preschool |  | 0.50 |  |  | 0.50 |
| 0.5 SPED High School Teacher |  | 0.50 |  |  | 0.50 |
| Less School Committee Reductions to Balance Budget in FY04 |  |  |  |  |  |
| 0.6 FTE Superintendent Office Staff |  |  |  | (0.60) | (0.60) |
| 1.0 Curriculum Leader (Elementary) |  | (1.00) |  |  | (1.00) |
| 0.79 Science Center Program Specialist |  |  | (0.79) |  | (0.79) |
| 3.0 Elementary Classroom Positions |  | (3.00) |  |  | (3.00) |
| 0.5 Asst. Principal Broadmeadow | (0.50) |  |  |  | (0.50) |
| 3.0 Middle School Cluster Teachers |  | (3.00) |  |  | (3.00) |
| 1.9 High School Teaching Positions |  | (1.90) |  |  | (1.90) |
| 0.83 High School Secretarial Position |  |  |  | (0.83) | (0.83) |
| 0.3 Middle School ILB Counselor |  | (0.30) |  |  | (0.30) |
| 1.60 Middle School SPED Teachers |  | (1.60) |  |  | (1.60) |
| 1.0 Elementary Media Specialist |  | (1.00) |  |  | (1.00) |

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| 0.7 Middle School Media Specialist | (0.70) |  |  |  | (0.70) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3.0 Elementary Phys Ed Teachers | (3.00) |  |  |  | (3.00) |
| 0.9 Middle School Phys Ed Teacher | (0.90) |  |  |  | (0.90) |
| 1.2 Guidance, Phys Ed \& Arts Administrators to Teaching | (1.20) | 0.50 |  |  | (0.70) |
| 0.8 Elementary Art Teacher |  | (0.80) |  |  | (0.80) |
| 1.3 Middle School Art Teachers | (1.30) |  |  |  | (1.30) |
| 2.3 Elementary Music Teachers | (2.30) |  |  |  | (2.30) |
| 0.5 Middle School Music Teacher | (0.50) |  |  |  | (0.50) |
| 3.0 Elementary Spanish Teachers | (3.00) |  |  |  | (3.00) |
| 1.0 Middle School Language Teachers | (1.00) |  |  |  | (1.00) |
| 0.5 World Language Department Chair | (0.50) |  | (0.42) |  | (0.50) |
| 0.42 Transportation Staff to Fee Based Busing | - | - |  |  | (0.42) |
| Plus Level Service Additions - FY04 |  |  |  |  |  |
| 1.2 High School Teachers to Replace TEC Alternative School |  | 1.20 |  |  | 1.20 |
| 1.0 MacSchool/ Open District Database Administrator |  |  |  | 1.00 | 1.00 |
| 1.0 Elementary Behavioral Consultant | - | 0.60 | - | - | 0.60 |
| School Cttee Recommended Base FY04 FTE Count | 27.70 | 345.07 | 56.68 | 53.72 | 483.17 |
| Plus Supplemental Postions Recommended w/ Override |  |  |  |  |  |
| 1.0 Curriculum Leader (Elementary) |  | 1.00 |  |  | 1.00 |
| 0.79 Science Center Program Specialist |  |  | 0.79 |  | 0.79 |
| 2.0 Elementary Classroom Positions |  | 2.00 |  |  | 2.00 |
| 0.5 Asst. Principal Broadmeadow | 0.50 |  |  |  | 0.50 |
| 3.0 Middle School Cluster Teachers |  | 3.00 |  |  | 3.00 |
| 5.4 High School Teaching Positions |  | 5.40 |  |  | 5.40 |
| 0.3 Middle School ILB Counselor |  | 0.30 |  |  | 0.30 |
| 0.60 Middle School SPED Teachers |  | 0.60 |  |  | 0.60 |
| 1.0 Elementary Media Specialist |  | 1.00 |  |  | 1.00 |
| 0.7 Middle School Media Specialist |  | 0.70 |  |  | 0.70 |
| 3.0 Elementary Phys Ed Teachers |  | 3.00 |  |  | 3.00 |
| 0.9 Middle School Phys Ed Teacher |  | 0.90 |  |  | 0.90 |
| 1.2 Guidance, Phys Ed \& Arts Administrators to Teaching | 1.20 | (0.50) |  |  | 0.70 |
| 0.8 Elementary Art Teacher |  | 0.80 |  |  | 0.80 |
| 1.3 Middle School Art Teachers |  | 1.30 |  |  | 1.30 |
| 2.3 Elementary Music Teachers |  | 2.30 |  |  | 2.30 |
| 0.5 Middle School Music Teacher |  | 0.50 |  |  | 0.50 |
| 3.0 Elementary Spanish Teachers |  | 3.00 |  |  | 3.00 |
| 1.0 Middle School Language Teachers |  | 0.40 |  |  | 0.40 |
| 0.5 World Language Department Chair | 0.50 |  |  |  | 0.50 |
| 1.0 Middle School Guidance Counselor |  | 1.00 |  |  | 1.00 |
| 1.0 High School Guidance Counselor |  | 1.00 |  |  | 1.00 |
| 0.5 High School Nurse |  | 0.50 |  |  | 0.50 |
| 1.0 Instructional Technology Specialist - Eliot \& Brm |  | 1.00 |  |  | 1.00 |
| 1.0 Computer Technician - District | - | - | 0.87 | - | 0.87 |
| School Cttee Recommended With Override FYO4 | 29.90 | 374.27 | 58.34 | 53.72 | 516.23 |

Comparison of FY04 School Committee Base Recommendation \& Override Staffing Request:

| TOTAL CHANGE IN FTE | FYO4 BASE REC | FYO4 <br> OVERRIDE | INC/(DEC) |
| :---: | :---: | :---: | :---: |
| New in Base Budget | 3.80 | - | 3.80 |
| Cuts/ Restorations | (29.64) | 25.19 | (4.45) |
| New in Override | - | 7.87 | 7.87 |
| Net Change | (25.84) | 33.06 | 7.22 |
| NEW IN BASE |  |  |  |
| (2) 0.5 SPED Teachers | 1.00 |  |  |
| 1.2 High School Teachers | 1.20 |  |  |
| 1.0 Open District/ MacSchool Administrator | 1.00 |  |  |
| 0.6 Elementary Behavioural Consultant | 0.60 |  |  |
|  | 3.80 |  |  |
| NEW IN OVERRIDE |  |  |  |
| 1.0 High School Guidance Counselor | 1.00 |  |  |
| 1.0 Middle School Guidance Counselor | 1.00 |  |  |
| 3.5 High School Teachers | 3.50 |  |  |
| 0.5 High School Nurse | 0.50 |  |  |
| 1.0 Elementary Instructional Technology Specialist | 1.00 |  |  |
| 1.0 Computer Technician | 0.87 |  |  |
|  | 7.87 |  |  |
| CUT \& RESTORED | CUT | RESTORED | NET CHG |
| 0.6 Superintendent Clerical | (0.60) | - | (0.60) |
| 1.0 Curriculum Leader (Elementary) | (1.00) | 1.00 | - |
| 0.79 Science Center Program Specialist | (0.79) | 0.79 | - |
| 3.0 Elementary Classroom Positions | (3.00) | 2.00 | (1.00) |
| 0.5 Asst. Principal Broadmeadow | (0.50) | 0.50 | - |
| 3.0 Middle School Cluster Teachers | (3.00) | 3.00 | - |
| 1.9 High School Teaching Positions | (1.90) | 1.90 | - |
| . 83 High School Clerical | (0.83) | - | (0.83) |
| 0.3 Middle School ILB Counselor | (0.30) | 0.30 | - |
| 0.60 Middle School SPED Teachers | (1.60) | 0.60 | (1.00) |
| 1.0 Elementary Media Specialist | (1.00) | 1.00 | - |
| 0.7 Middle School Media Specialist | (0.70) | 0.70 | - |
| 3.0 Elementary Phys Ed Teachers | (3.00) | 3.00 | - |
| 0.9 Middle School Phys Ed Teacher | (0.90) | 0.90 | - |
| 1.2 Guidance, Phys Ed \& Arts Administrators to Tt | (0.70) | 0.70 | - |
| 0.8 Elementary Art Teacher | (0.80) | 0.80 | - |
| 1.3 Middle School Art Teachers | (1.30) | 1.30 | - |
| 2.3 Elementary Music Teachers | (2.30) | 2.30 | - |
| 0.5 Middle School Music Teacher | (0.50) | 0.50 | - |
| 3.0 Elementary Spanish Teachers | (3.00) | 3.00 | - |
| 1.0 Middle School Language Teachers | (1.00) | 0.40 | (0.60) |
| 0.5 Workd Language Dept. Chair | (0.50) | 0.50 | - |
| 0.42 Transportation Staff to Fee | (0.42) | - | (0.42) |
| Subtotal | (29.64) | 25.19 | (4.45) |

